Data is the Future,
The Future is Datacentre

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A COMPANY OF ST TELEMEDIA

What's driving Data and Datacentre growth in India !

33%+ CAGR Cloud growth

India Cloud market will be $5B in next few years.
Hyperscalers are driving Datacenter growth in India.
73% of the outsourcing pie

23% CAGR Colo growth thru hybrid cloud

50% Enterprise IT infra is still NOT outsourced.
27% of the outsourcing pie.
Hyperscalers are also leveraging colo in India.

$1 trillion digital transactions by 2025

190 million monthly UPI transactions.
360 million e-commerce users in India.
736 million Aadhar linked bank accounts

Data sovereignty regulations

RBI Notification on Payments Data (2018).
Draft Data Protection Bill (2018) for personal data.
Draft E-Commerce Policy (2019).
Draft E-Pharmacy Regulations (2018).

Edge DC & Device momentum

<USD 0.3 /GB of data, 80% drop in 3 years.
From 30% to 70% Internet coverage by 2026
50% traffic (video & ecommerce) from Tier 2/3
Enterprise Cloud spread beyond Tier 1 cities.

Investment

Ready to invest and build in advance.
$5M/MW
Capex intensive ($100M per 20 MW, 7+ yr ROI)
Government's DC Policies and IT/ITeS

Where does stand vs the

India’s share at ~2% of World, projected to double in 18 months.

India at ~250 MW designed capacity today, will reach ~500MW in 18 months and 1000MW+ in 4 years. USA added ~500 MW last year.

India 2nd largest DC market in APAC. China growing at 4x-5x vs India.

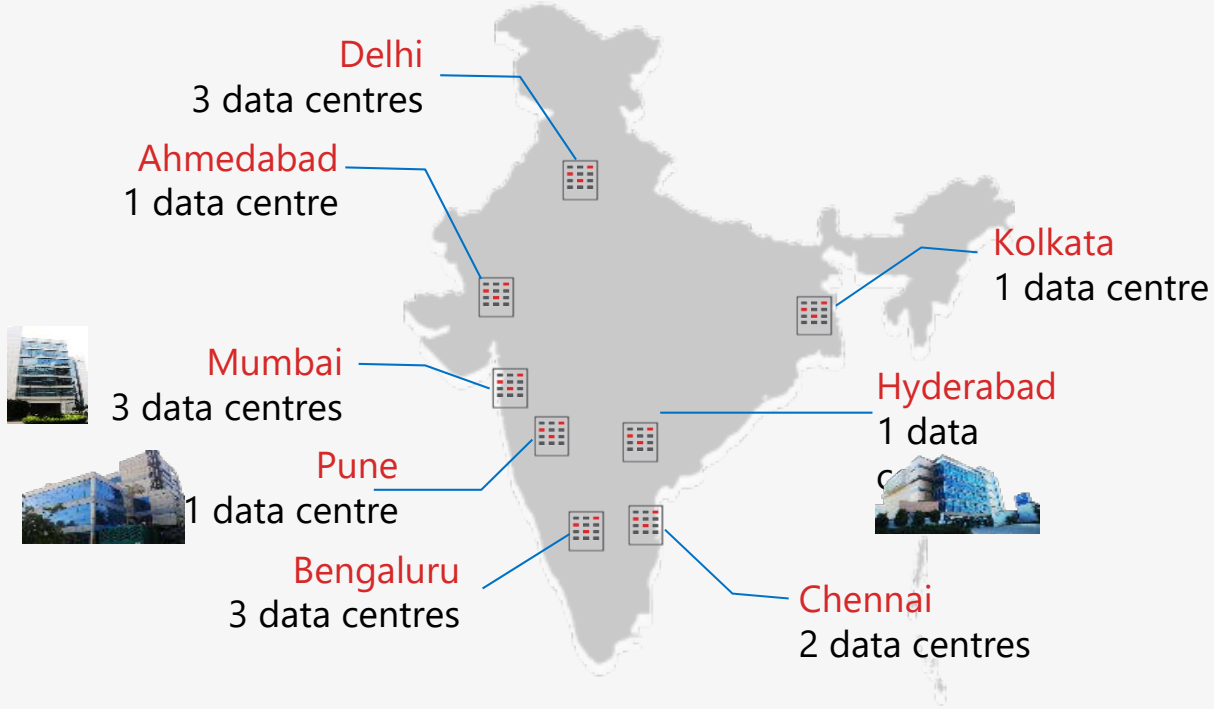
World colocation growing at ~12% CAGR, India at 23% CAGR.

How is STT GDC India addressing the datacentre growth !

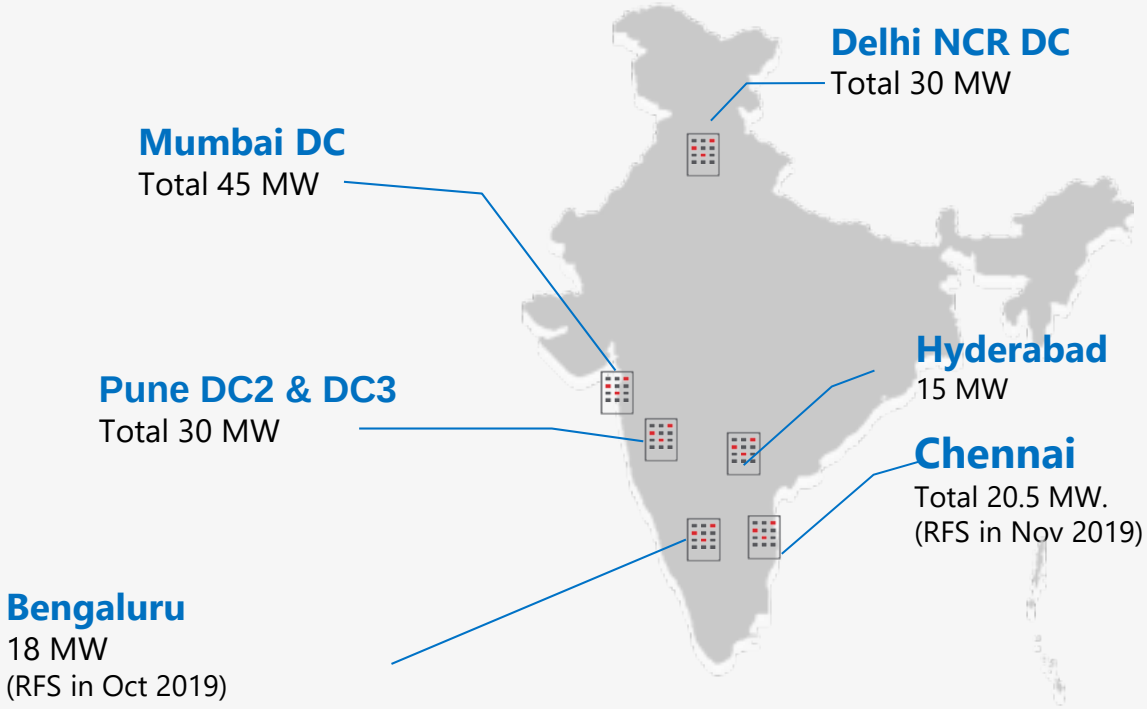
15 existing DC with 85 MW across 8 Cities, 160 MW of additional expansion

#1 colo player in India with 33% market share and revenue share !

Existing Capacities



New Upcoming Capacities

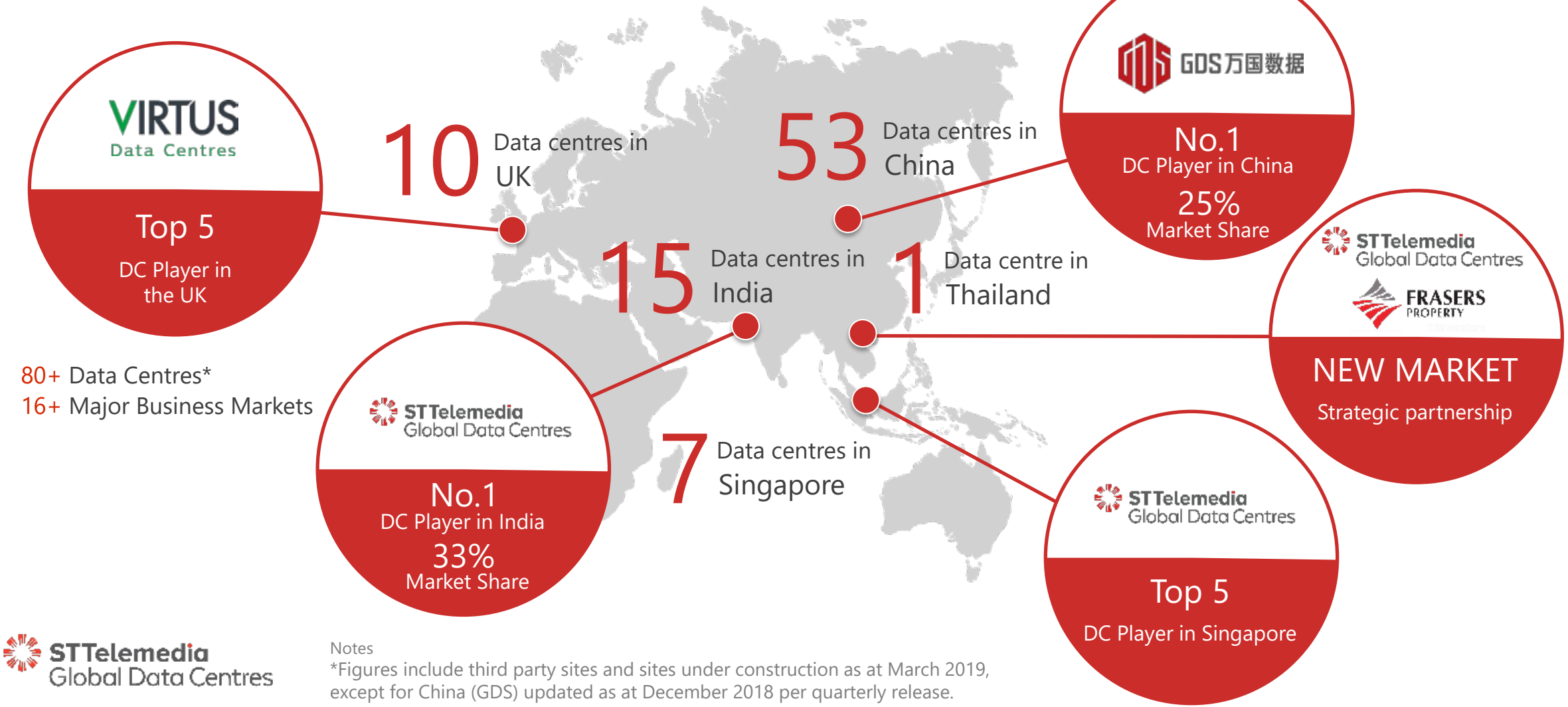


Existing IT load of 85 MW

Upcoming Capacities , IT load of 160 MW

STT GDC India can help you scale in India and other geos !

Global player with headquarter in Singapore, 5 geographies, 90 DCs and 700MW+ of IT Load Capacity



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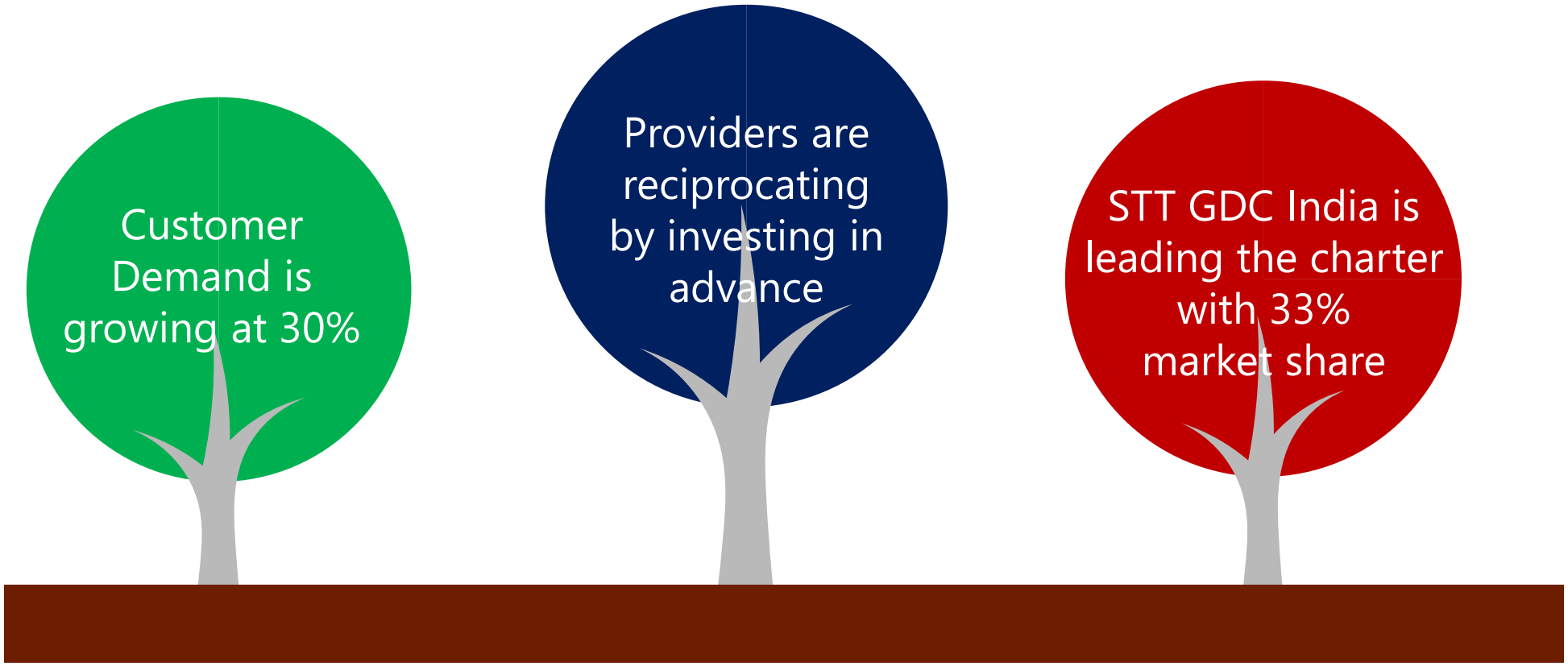
Notes
*Figures include third party sites and sites under construction as at March 2019, except for China (GDS) updated as at December 2018 per quarterly release.

In Summary



Thank You and Have a Great Day !